**Erik Johnson**

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**Objective:** To obtain a position that best maximizes my operational experience and analytical expertise

**Education**

* Illinois State University (2005-2008)
* DePaul University (2020-2021) – Decision Analytics

**Experience:**

Financial Analyst and Operations Adviser (05/02/2019 – 07/01/2020): *Round the Table Hospitality* (Chicago, Illinois) (David Harris CFO) (847-778-2456)

* Led team responsible for opening the FUEL space within lululemon’s first ever experiential store. Responsible for hiring, budget building, 5-year projections, operations, menu development; working directly with the client (*lululemon*). Built the data analysis department at BPC utilizing Dax, SQL and PowerBI to analyze company sales and labor in real time. Created recurring reports analyzing sales executive performance. Modernized manual entry systems with new automated alternatives. Lead teams in RFP development and bidding process for possible business contracts with major universities and corporations throughout Chicago; building projections and budgets, unique KPI’s, and operational procedures to help the business and client excel. Additionally, I managed hiring and firing, processed payroll and built analytical tools for teams who worked directly with McDonalds Corp. and lululemon. Projected sales and labor demand for future months; built projection tool which company utilized to forecast future labor demands.

Assistant General Manager and Lead Financial Manager (08/01/2017 – 4/01/2019): *Applause Food Services* (65 East Adams, Chicago, Illinois 60603) (Scott Berry) (312-339-1991)

* Managed a multi-unit operation inside the Chicago Symphony Orchestra. Ran financial day-to-day, including; Accounts Payable, Sales Entries, PnL’s, cost analysis and payroll. Managed payroll and benefits for as many as 100 employees. Submitted daily sales reports, built an automated inventory system from the ground up to streamline and expedite the process. Managed all price changes and adjustments. Led a diverse team over three business units that included a fine dining private restaurant, a full-service upscale restaurant, and a million-dollar concession program. Developed and maximized employee efficiencies while limiting turnover through educational pieces and constant support. Worked directly with marketing to maximize companies’ SEO and grow client base.

General Manager (3/3/2012 – 08/01/2017) *Glenview House* (1843 Glenview Road)

* Managed the floor and finances at a 3-million-dollar restaurant – including; DSR’s, PNL’s, bill/invoice entry, and journal entries. Managed liquor/wine/beer program, created schedules, and was responsible for all hiring – maintained a turnover rate of less than 15% all five years. Managed marketing, budgets, projections, financing and product ordering as well as HR.

**Skills**

* Expert user of Microsoft Excel, Publisher, Word, PowerBI and Quickbooks
* Strong interpersonal skill and leadership abilities
* SEO Optimization